

# **Program details:**

## 1 October: Kick off (community meeting)

14.00 - 21:00 Virtual or in person - @ Open Innovation Hub, Fujifilm Europe (Tilburg, NL)

- presentation of participating teams (video <1") introducing the team
- Assessment criteria: (1) Originality, (2) Feasibility (3) Sustainability (4) Use of Fujifilm technology
- introduction of the challenge program and technologies
- ideation tools, brainstorming,
- initial feedback from technical experts

#### 1-29 October – Ideation (per team)

- development of business idea and business model (within teams)
- feedback from Fujifilm (on demand)
- coaching sessions (weekly, per university)
- deliverable: initial business model

#### 29 October – Midterm session (community meeting)

17.00 - 21:00 Virtual or in person - @ Thomas More UAS (Geel, Belgium)

- Discussing main challenges and bottlenecks, lessons learned, achievements
- Preparation of the customer validation process: Tools & Tricks

#### 29 October – 10 December – Customer Development (per team)

- Testing the business models at real customers
- coaching sessions (weekly, per university)
- deliverable: tested business model

### 10 December – Endgame (community meeting)

>17.00 Check in at hotel - Minibus pick up from hotel.

17.00 - 21:00 In person - @ Open Innovation Hub, Fujifilm Europe (Tilburg, NL)

- per team: product video (<2"), pitch (<5"), Q&A with Jury:
  - Sustainability: which sustainable issue do you address?
    - Value Proposition: What is the problem? Which solution do you offer?
    - o Which customer segment? Include responses of initial potential customers
    - Feasibility: How do you put your idea into practice: (1) what are your activities (2) with which partners do you co-operate (3) what are the main types of cost & revenue?
- poster presentations & discussions
- voting by the audience (10" via mobile phones)
- Jury evaluation awarding ceremony
- 21.00 Transport to hotel
- >21.00 Drinks & Networking in Tilburg

#### **11 December**

9h00 – 13h00 Visit to Open Innovation Hub and Fujifilm factory, including lunch

13h30 Minibus to railway station. Train to Amsterdam Schiphol airport (flexible)